



GRINKMEYER LEONARD FINANCIAL

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Jamie Kertis of Grinkmeyer Leonard Financial Honored on NAPA's 2017 Top Women Advisors List

BIRMINGHAM, ALABAMA (January 23, 2018)— Grinkmeyer Leonard Financial, a financial advisory services firm in Birmingham, Alabama, today announces that its Strategic Retirement Plan Coordinator, **Jamie Kertis**, QKA, AIF®, CPFA, has been named to the **National Association of Plan Advisors (NAPA) Top Women Advisors** list for 2017.

As a strategic retirement plan coordinator, Jamie works with company presidents, CFOs, CEOs, and human resources professionals to design, implement, and manage a total benefit strategy including 401(k) plans and group health and welfare plans. She helps companies design retirement plans that not only represent the best interests of their employees, but also plans that attract and reward top level executives. Jamie serves as a liaison between company executives and product providers and assists with the implementation of committees, analyzes and recommends plan investments, and reviews plan operations.

“Congratulations to Jamie on being named to this distinguished Top Women Advisors list,” said Paul Mahan, senior vice president, retirement consulting services, at Commonwealth Financial Network®, Grinkmeyer Leonard Financial’s Investment Adviser–broker/dealer. “Jamie continues to make significant contributions to the retirement plan industry. She is well respected and maintains a standard of excellence in her profession. Commonwealth’s Retirement Consulting Services team remains dedicated to providing Jamie with one-on-one support from our in-house experts who provide guidance on every aspect of the retirement plan process.”

“I am so grateful to be honored for doing something that I love,” said Jamie. “I am passionate about working with corporate retirement plans to help American workers save for a meaningful retirement.”

The [Top Women Advisors list](#)⁽¹⁾ was created by NAPA to recognize the growing number of women who are making significant contributions to the retirement plan industry. Advisors were nominated by NAPA firm partners and their peers and completed an application process. Approximately 600 nominations were received, and more than 12,000 votes were cast in support of these individuals. Honorees were selected by a panel of judges based on their individual experience, contributions, and business composition. List makers were honored in three separate categories: All-Stars, Captains, and Rising Stars.⁽²⁾

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About Grinkmeyer Leonard Financial

Grinkmeyer Leonard Financial has been providing individuals and organizations with financial guidance since 2007. Located at 1950 Stonegate Drive, Suite 275, Birmingham, Alabama, 35242, the firm prides itself on crafting unique strategies for each client. For more information, please visit www.grinkmeyerleonard.com. Trent Grinkmeyer, Valerie Leonard, Jamie Kertis and Caleb Bagwell are Registered Representatives and Investment Adviser Representatives with/and offer securities and advisory services through Commonwealth Financial Network, Member FINRA/SIPC, a Registered Investment Adviser. Fixed insurance products and services offered through Grinkmeyer Leonard Financial, Grinkmeyer Leonard Benefits Group, or CES Insurance Agency. Grinkmeyer Leonard Benefits Group and their leadership consulting services are separate and unrelated to Commonwealth. This communication is not intended to replace the advice of a qualified tax advisor or attorney.

⁽¹⁾ Not indicative of the investment advisor's future performance. Your experience may vary. For more information, please visit www.napa-net.org.

⁽²⁾ Nominations were made by NAPA broker/dealer and RIA partners. Honorees were selected by a panel of judges based on criteria such as a candidate's percentage revenues derived from retirement plans, total plan assets under management/advisement, years of experience working with workplace retirement plans, regulatory compliance record, and credentials. Votes were used to break ties, if applicable. There were 201 qualified advisors considered for this award; 110 (55 percent of candidates) were named to the list. List makers were then separated into three different categories: All-Stars, Captains, and Rising Stars. The nominated advisor need not be a NAPA member. As defined by NAPA: All-Stars: top producers who have their own practices. Captains: All-Stars who happen to be principals, owners, or team captains of their organizations. Rising Stars: top producers who have less than five years' experience with retirement plans as a financial advisor.